



## **QTS Appoints Tesh S. Durvasula as Chief Marketing & Business Officer**

*Adding a new key executive to the senior team with over ten years of leading industry experience*

### **Key Highlights:**

- QTS adds data center and hosting industry veteran to its management team.
- Durvasula brings sales, marketing and corporate leadership and experience to the company.
- Durvasula is the second major addition to QTS's senior management since General Atlantic's investment in the company.

**ATLANTA, Ga. (MARCH 23, 2010)** – QTS (Quality Technology Services), one of the nation's largest and fastest-growing privately-held providers of data center facilities and managed services, today announced the appointment of technology veteran Tesh S. Durvasula as Chief Marketing and Business Officer. In this role, Durvasula will be responsible for all aspects of QTS' sales and marketing efforts, as well as becoming a member of QTS' executive management team.

"Tesh brings extensive sales, marketing, product and investment experience to QTS. He has a great understanding of the data center infrastructure, internet colocation and hosting businesses, and this valuable experience will be very helpful to QTS executing our growth strategy," said Chad Williams, CEO and founder, QTS. "We are pleased Tesh has joined our team."

A 17-year technology veteran, Durvasula was a Vice President of Abovenet (NYSE: ABVT), where he was responsible for the Hosting solutions business. He was also Chief Operating Officer and co-founder of NYC-Connect, a privately held data center and Interconnection business, which he successfully sold to Digital Realty Trust (NYSE: DLR) and Telx in 2007. Most recently, Mr. Durvasula served as Chief Marketing Officer for Telx.

"I am extremely pleased to be joining the QTS executive team," said Durvasula. "After taking the last six months to review several business opportunities, I feel that QTS' combination of a state-of-the-art data center infrastructure with a cloud computing and hosting services solution uniquely positioning it for long term success. I am very excited to help this company grow for many years to come."

Durvasula will be based in one of QTS' New York metro-area locations.

Durvasula graduated from Syracuse University with a Bachelor of Arts. He currently serves on the Board of The Shelter for the Homeless, a 67-bed shelter serving lower Fairfield County in Connecticut. ([www.shelterforhomeless.org](http://www.shelterforhomeless.org)).

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### **About QTS**

QTS (Quality Technology Services) is a leading national provider of data center facilities and professionally managed IT, cloud computing and hosting services. QTS manages and operates more than two million square feet of secure, state-of-the-art data center infrastructure, including more than 400,000 square feet of raised floor that provides mission-critical IT operations for optimum network performance and cost-efficiency. The company also operates a national, high-performance backbone

and content delivery network as well as an ITIL-certified, world-class services organization. For more information about QTS, please visit [www.qualitytech.com](http://www.qualitytech.com) or call toll free 866.210.8238.

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